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Business
Deal**



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Local optician eyeing outlet in Beijing, China

Following up on a recent visit to China, a Windsor optician hopes to open a new store in Beijing under a joint-venture with a Chinese doctor who owns a series of eye hospitals.

Paul Boyko Jr., who owns Visions of Canada, plans a visit to China in January at which time "I hope to be holding a grand opening for the new store."

Boyko recently spent 10 days in China as a guest of Dr. Yanjun Luo, who owns hospitals in Xinji and Hengshui which specialize in eye care. They met in July when Yanjun dropped into Boyko's store while here visiting her daughter, who attends the University of Windsor.

Impressed by Boyko's technology, Yanjun invited him to China to discuss a working relationship.

"What we're interested in doing is bringing our technology, processes and procedures to China where eyecare and eyewear services are 20 years behind what we offer here in North America," said Boyko. "We can offer the thinnest lenses and the most up-to-date progressive eyewear on the market while, at the same time, improving their procedures and patient services."

"We'll make the eyewear here and export it to China," said Boyko.

Boyko and Yanjun met with government officials during the visit and Boyko said he doesn't envision any bureaucratic issues.

He said Yanjun is scouting potential locations and trying to determine what it will take to open a new store within the next three months.